

# Requirements Engineering Research Methodology: Principles and practice

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## 1. Introduction

## Goals and expectations

- Audience
  - PhD candidate
  - Industry or Academia
- Expectations
- Goals
  - Distinguish design problems from research questions
  - Understand how they interact
  - Be able to design research
  - Understand the special case of RE research

## 2. Research, Technology and Requirements Engineering

## What is technology?

- Technology is the development and maintenance of artifacts
- Artifacts are means to achieve goals
  - Physical tools
  - Software
  - Techniques
  - Notations
  - Processes
- Artifacts reduce uncertainty in the cause-effect relationships involved in achieving a desired outcome (Rogers 2003, page 139).

## What is research?

- Research is critical knowledge acquisition
  - Organized skepticism
  - Acceptance of uncertainty
  - Not claiming more than you know
- Research is objective knowledge acquisition
  - Avoid opinions
  - Avoid desires and aversions to influence observations or inferences

## What is RE?



- RE = alignment between solutions and problems

## Kinds of artifacts & usage domains

### Software products

- Information systems,
- WFM systems,
- Embedded control systems,
- Ambient systems,
- Mobile systems,
- ...

### Used in some domain

- Manufacturing
- Cars
- Telecom,
- Government,
- Finance,
- Health care,
- ...

### Process technology

- Techniques
- Notations
- Tools
- Process models
- Job roles
- Task structures
- ...

### Used in some domain

- Software production
- Software maintenance
- Software management
- Systems engineering
- Business redesign
- ...

**In all cases we must align the technique with its usage domain**

## Doing RE involves research

1. *Design IT-enabled procurement- and distribution process for Holland Casino*
  - Current processes? Goals? ←
  - Desired process. IT components.
2. *Design an architecture for an IT system that supports logistics across a set of businesses.*
  - Current process? Current IT? Problems? Goals? ←
  - Desired process. IT architecture.
3. *Develop/acquire a WFMS for a company*
  - Current systems? Goals? Currently available WFMS? ←
  - Requirements.
4. *Develop a method for buying a WFMS*
  - Current procurement process? Goals? ←
  - Desired method.

**If there is no diagnosis, there is no treatment**

**Problem investigation is research**

## The RE process itself may be investigated too

- RE'06 research question examples:
  - *How do customers reach agreement of requirements priorities?*
  - *Aggregate empirical research results about the effectiveness of requirements elicitation techniques.*
  - *Draw lessons learned from applying agile RE in standardized processes in the public sector*

## Technology may be developed for the RE process

- Examples from RE' 06:
  - *Design an IR technique to retrieve quality attributes from early RE documents.*
  - *Design a technique to disambiguate NL specifications*
  - *Design a way to maintain traceability in a cost-effective way*

## RE research, RE technology

| Research: Investigating things  | Technology: Improving things   |                      |
|---|--|----------------------|
| 1. Doing RE <ul style="list-style-type: none"> <li>Investigating the alignment of technology and stakeholder goals</li> </ul> | 3. Doing RE <ul style="list-style-type: none"> <li>Improving the alignment of artifacts and stakeholder goals</li> </ul> | Any domain           |
| 2. RE research <ul style="list-style-type: none"> <li>Investigating the RE process</li> </ul>                                 | 4. RE technology <ul style="list-style-type: none"> <li>Improving the RE process</li> </ul>                              | Domain is RE process |

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## Research versus technology

- Research delivers propositions
  - Observing, analyzing, explaining, publishing
  - Truth
- Technology delivers artifacts
  - Designing, building, delivering, maintaining
  - Utility

### Research or technology?

- *Rebuilding your house*
- *Writing software*
- *Maintaining software*
- *Developing a questionnaire*
- *Developing a maintenance method*

- *Writing a paper*
- *Interviewing software users*
- *Evaluating a maintenance method*

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## 3. Knowledge problems and practical problems

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## Two kinds of problems

- A problem is a difference between experience and desire
  - **Practical problem:** Difference between *phenomena* and the way stakeholders desire them to be.
    - *Market share is too small*
    - *Information is not available when needed*
  - **Knowledge question:** Difference between *knowledge* and the way stakeholders like it to be
    - *Which WFM packages are available?*
    - *What is the security risk of this package?*

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## Knowledge question or practical problem?

- What are the goals of these users?
  - K. Empirical question
- What would be a good procurement process for Office supplies?
  - P. Design an improved procurement process
- What is the complexity of this algorithm?
  - K. Analytical question
- Why is this algorithm so complex?
  - K. Analytical question
- Find an algorithm to solve this problem
  - P. Design an algorithm to solve this problem
- How do users interact with this system?
  - K. Empirical question
- Why do users interact with the system this way?
  - K. Empirical question
- What would be a good architecture for hospital-insurance company communication?
  - P. Design an architecture

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## Non-heuristics

- “What” and “How” don’t give a clue
- Someone else’s practical problem may be my knowledge question
  - *E.g. goals*
- Practical problems may contain knowledge questions
  - *E.g. What is the current procurement process and why is it done this way*
- Answering knowledge questions may contain practical problems
  - *E.g. How to collect data*

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## Heuristics

- Practical problems
  - Are solved by changing the state of the world
  - Solution criterion is utility
    - Problem-dependent: stakeholders and goals
    - Several solutions; but trade-offs
- Knowledge questions
  - Are solved by changing the knowledge of stakeholders.
  - Solution criterion is truth
    - Problem-independent: no stakeholders
    - One solution; but approximations



Doing  
Changing the world  
Future-oriented

Thinking  
Changing our mind  
Past-oriented

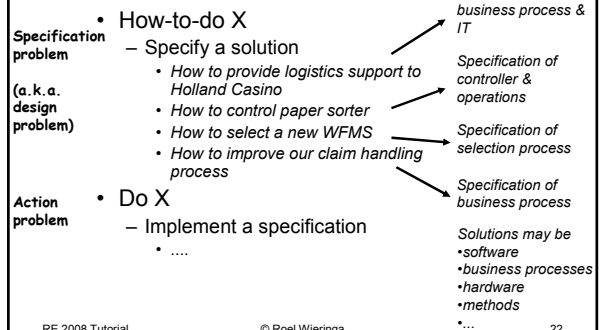


## Assignment 1

- Identify one practical problem and one knowledge question you are (or have been) working on
  - How would you evaluate candidate solutions/answers?

## 3.1 Kinds of practical problems

## Kinds of practical problems



## An aside

- To design is to create and specify a plan of action
  - De-sign is specification
    - To design is to plan, to conceive in the mind (Webster's)
    - De-sign
    - Designing is saying what you want to do
  - Specification is design
    - Product specification is parts list
- Requirements are satisfied by a composition of elements
  - Decomposition
    - Software design = software decomposition
    - Interactions between elements cause overall system properties
    - Decompositions can be specified
  - Requirements
    - Desired properties of a solution
    - We can specify requirements

## 3.2 Kinds of knowledge problems

## Kinds of knowledge questions

- Description
    - What is the case
      - Who is involved?
      - What do they want?
      - What happened?
      - When did this happen?
      - How often?
      - Where did it happen?
      - How good/bad is this?
  - Explanation
    - Why is it the case
    - Why is it so good/bad?
- Journalistic questions  
• yield facts
- Evaluation questions:  
Comparison with a norm
- Investigative questions  
• yields understanding

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## Prediction problems

- What will be the case?
    - How will this software system perform in this environment?
    - Will this business process be more efficient?
    - What will happen if we do nothing?
  - No change of the world
  - Change of our expectations
  - Will become knowledge only when events occur as expected
- Prediction yields  
• Descriptions of future facts  
• No new explanations  
• Truth (approximate)
- Knowledge problem!
- Not true/false now  
No new knowledge

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## Conceptual modeling questions

- What concepts are we going to use?
    - What concepts are used to describe logistic processes?
    - What kinds of entities must be controlled in the paper sorter?
    - What kind of customers do we have?
    - What is usability?
    - How to measure it?
- The result may be called:
- Conceptual model
  - Dictionary
  - Ontology
  - Conceptual framework
  - Operationalization
  - ...

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## What kind of problem?

- Conceptual model must be useful
    - Allows us to recognize entities
    - Allows us to communicate about entities
    - Allows us to store & retrieve information
    - Allows us to generalize
    - Allows us to prescribe
  - Conceptual modeling is changing our mind, not changing the world
  - Conceptual models are not arbitrary
    - They show structures in reality
    - They allow us to make true/false statements
- Practical problems
- CM is a knowledge problem

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## Conceptual analysis questions

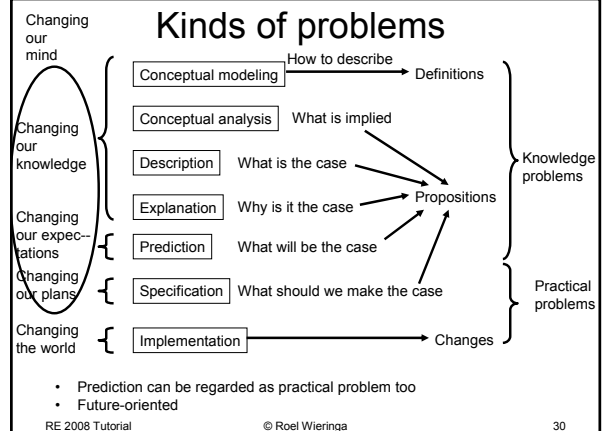
- What are the consequences of a conceptual model?
    - Mathematical analysis
      - Prove that for all regular polyhedra Vertices – Edges + Faces = 2
    - Mathematical construction
      - Inscribe a square in a given triangle
    - Logical analysis
      - Is state A reachable from state B?
    - Conceptual analysis
      - What is the relation between credit accounts as defined by bank A and bank B?
  - The result must be "true" in the sense of being conceptually correct
- Knowledge questions

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## Kinds of problems



## Distinction between practical problems and knowledge questions is fuzzy

|                     | Mind versus world | Past versus future | Truth versus utility | Direction of fit               |
|---------------------|-------------------|--------------------|----------------------|--------------------------------|
| Conceptual modeling | Mind              | Past               | Truth & utility      | Proposition must fit the world |
| Conceptual analysis |                   |                    | Correctness          |                                |
| Description         |                   |                    | Truth                |                                |
| Explanation         |                   |                    | Truth                |                                |
| Prediction          | Future            | Future             | Truth & utility      | World must fit proposition     |
| Specification       |                   |                    | Utility              |                                |
| Implementation      |                   |                    | Utility              |                                |
|                     | World             |                    |                      |                                |

} Empirical research questions

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## Distinction between practical problems and knowledge questions is important

- The answers are different
    - Definitions, propositions, changes to the world
  - Criteria to evaluate answers are different
    - Correctness, truth or utility
  - Sources of criteria are different
    - Logic, experience, stakeholders
  - So what we should to answer them is different
    - Analysis, research, problem solving
- Mixing this up causes severe problems:
- Truth as a matter of choice
  - Utility as determined by designer
  - Correctness is arbitrary
- Stakeholders do not determine what is true
- Engineer does not determine what stakeholder finds useful
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## Relations between problems

- You can work on many kinds of problems simultaneously
  - In order to solve any problem, you need a conceptual model
    - Language to talk about phenomena
    - Language to talk about solutions
  - Prediction without explanation
    - Weather forecast: patterns without understanding
  - Explanation without prediction
    - Business problem caused by business merger: Explanation when problem occurs, but problem not predictable
  - Specification without explanation
    - Wooden cart construction: It always works this way
  - Specification without prediction
    - Tinkering
    - Evolutionary development
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## Assignment 2

- Identify one example of each class of problem (slide [Kinds of problems](#)) from your own practice
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## 3.3. Nested problems

## Subproblems of practical problems

- How-to-do problems
    - Specify a solution
      - How to provide logistics support to Holland Casino
      - How to exchange patient data between hospitals & insurance companies
      - How to select a new WFMS
      - How to improve our claim handling process
    - Implement a specification
      - ...
- Solving this may require
- K Describing the problems with logistics
  - K Surveying available solutions
  - P Selecting an available solution
  - P Assembling a new solution from parts of available solutions
  - P Inventing a totally new solution
  - K Prediction the properties of a planned solution
  - P Building a solution prototype
  - P Experimenting with a solution prototype
  - ...
- Doing this may require solving subproblem
- P Specifying parts
  - K Finding out which parts are available
  - ...
- K = knowledge question**  
**P = practical problem**
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## Subproblems of knowledge questions

- Description
  - What is the case
    - *Who is involved?*
    - *What do they want?*
    - *What happened?*
    - *When did this happen?*
    - *How often?*
    - *Where did it happen?*
    - *How good/bad is this?*
- Explanation
  - Why is it the case

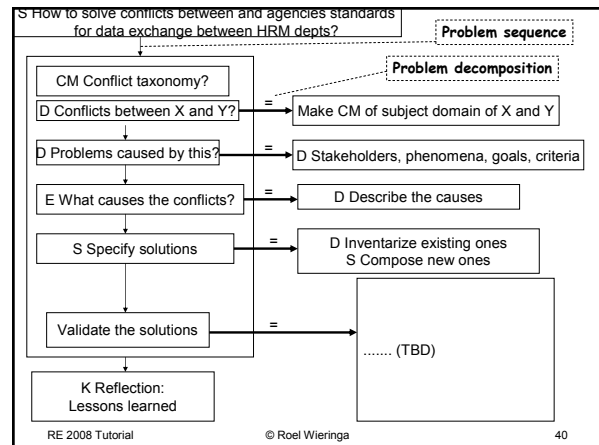
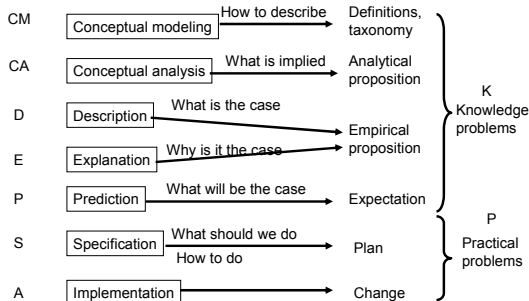
Answering these may require

- P Obtaining access to subjects
- P Designing a questionnaire
- P Designing an experiment
- P Placing probes
- K Surveying state of the art
- K Studying similar problems
- P Participating in a project
- K Designing a conceptual model
- ...

## Mutual problem nesting

- Practical problem may occur during answering a knowledge question
- Knowledge question may occur when solving a practical problem

## Labels for kinds of problems

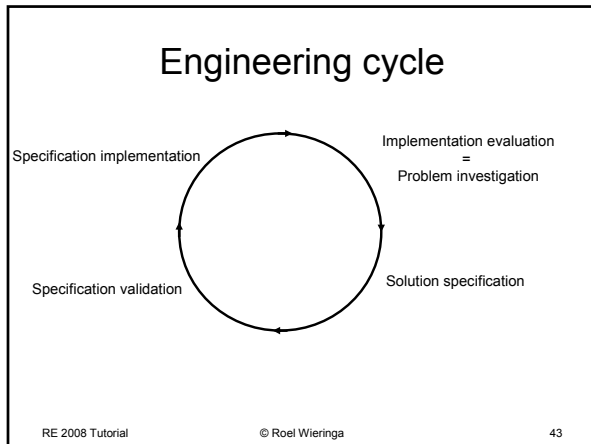


## 4. Engineering cycle

## Engineering cycle

- **Problem investigation:** What is the problem?
- **Solution specification:** Describe one or more solutions
- **Specification validation:** Which alternative best solves the problem? *Feed forward* Design cycle / Specification cycle / RE
- **Selection**
- **Specification implementation**
- **Implementation evaluation:** How well did it solve the problem? *Feedback* Engineering cycle

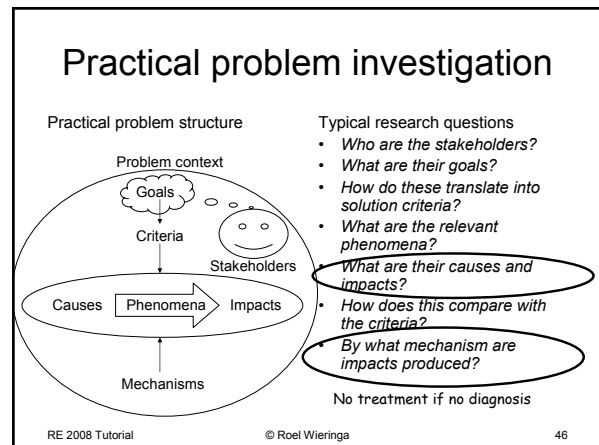
•Engineering is a rational way to solve a practical problem  
 •RE = alignment between problems and solutions



- ## Subproblems
- Problem investigation
    - K Stakeholders?
    - K Their goals?
    - K Problematic phenomena?
    - K Their causes?
    - K Impacts?
    - K Solution criteria?
  - Solution validation
    - K Solution properties?
    - K Satisfaction of criteria?
    - K Whose goals achieved/inhibited?
    - K Trade-offs?
    - K Sensitivity?
  - A Solution selection
  - A Implementation
  - K Implementation evaluation
  - S Design new ones
- K = Knowledge problem**  
**A = Action problem**  
**S = specification problem**
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## 4.1 Practical problem investigation / Evaluation research

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- ## Example from RE'07
- *What is the impact of distance on awareness in global RE? (phenomena)*
  - *Why do these exist? (mechanisms)*
  - *Research design: Case study*
  - *Collected data: Interaction graph*
  - *Explanation: Distance correlates negatively with awareness*
- Damian, Marczak, Kwan – Collaboration patterns and the impact of distance on awareness in requirements-centered social networks. RE'07
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- ## Turning this into a problem investigation
- Who are the stakeholders?
    - Requirements engineers
    - Customers
    - Software engineers
  - What are their goals?
    - Producing valid requirements
    - Requirements engineers want to communicate with all relevant stakeholders
  - How do these translate into solution criteria?
    - # of requirements-caused errors
    - # of requirements revisions
  - What relevant phenomena?
    - Interaction graph, data about communications
  - What is their impact?
    - (not investigated)
  - How does this compare with the criteria?
    - (not investigated)
  - By what mechanism are results produced?
    - Awareness
- NB**  
**The RE'07 paper was interested in impact of distance on awareness. Its goal was not to identify or diagnose problems**
- Mechanisms give us a clue about possible solutions**
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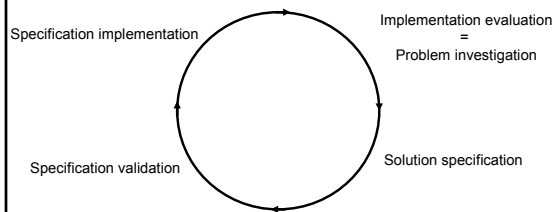


## Assignment 3

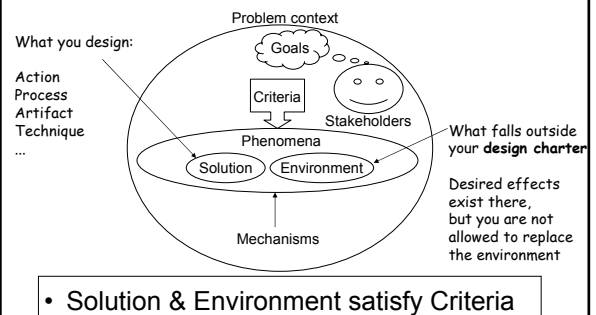
- Select a practical problem and write down the research questions for investigating this problem

## 4.2 Validation research

## Engineering cycle



## Engineering argument



## Solution and environment

1. Design IT-enabled procurement- and distribution process for Holland Casino
  - Solution: Procurement & distribution processes & IT support.
  - Environment: Other processes, other IT support of HC and of partners
2. Design an architecture for an IT system that supports logistics across a set of businesses.
  - Solution: IT architecture
  - Environment: IT infrastructure, IT management processes, business network
3. Develop/acquire a WFMS for a company
  - Solution: A WFMS
  - Environment: IT infrastructure, DBs, work processes, policies, ...
4. Develop a method for buying a WFMS
  - Solution: A method for buying a WFMS
  - Environment: Other procurement processes, other software, procurement department

- Solutions make assumptions about environments
- Will not work in all environments

## Examples from RE '07

### Technical papers

- Combine  $i^*$  with satisfaction arguments
- Combine  $i^*$  with tracing
- Improve requirements revision based on field reports
- Improved techniques requirements prioritization
- Propose a technique for RE based on analysis of competitive environment
- Identify missing objects and actions in NL RE document
- Apply statistical clustering to prioritize RE

• In all cases the solution is an RE technique

• In all cases the environment consists of

- requirements engineers
  - the processes they follow
  - The solutions and usage contexts they aim to align
- Validation requires criteria motivated in terms of stakeholder goals

## Solution validation questions

- Solution & Environment satisfy Criteria

What will be the solution properties?

What are the environment properties relevant for the solution?

Will the interaction satisfy the criteria?

How will the solution and environment interact?

- This is **internal validity** of the solution specification
- There are usually many solutions that satisfy the criteria in different ways

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## More validation questions

- Solution & Environment satisfy Criteria

**Sensitivity analysis:**  
Does the solution still work in a different context? (External validity)

**Trade-off analysis:**  
What happens if we vary solution properties? (Useful to determine preferences)

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## Validation methods

- Validation is **predicting** the properties of something that does not exist yet
- Solution & Environment satisfy Criteria

Need a law of similitude

Conditions of practice

Prediction by computation from specification:

- Requires sufficient knowledge of the behavior of S in context C
- Requires approximation if exact computation is not possible

Full complexity of conditions of practice can only be achieved by modeling and simulation

- Scaling up from simplified conditions to full conditions

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## Validating products or processes

- Validation of hardware or software specification can be done by modeling
  - throw-away prototypes
- Validation of a process technique requires people to act as models of the real user

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### Answering a research question about a new process technique not yet used

|                                    | Technique used by its designer | Technique used by others |
|------------------------------------|--------------------------------|--------------------------|
| In the lab:<br>Controlled context  | Illustration                   | Lab experiment           |
|                                    | Lab demo                       |                          |
|                                    | Benchmark                      |                          |
| In the field:<br>Realistic context | Field trial                    | Field experiment         |
|                                    | Action research                | Pilot project            |

### Solving a practical problem using a new process technique

|                                    | Technique used by its designer | Technique used by others |
|------------------------------------|--------------------------------|--------------------------|
| In the lab:<br>Controlled context  |                                |                          |
|                                    |                                |                          |
|                                    |                                |                          |
| In the field:<br>Realistic context | Action research                | Project                  |
|                                    | Consultancy                    |                          |

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## Validating (RE)process techniques (1)

- **Illustration**
  - Small example to explain the technique
  - Allows reader to understand the technique
- **Lab demo**
  - Technique used by author on realistic example in artificial environment
  - Shows that the technique could work in practice
- **Benchmark**
  - Technique used by author on standard example in artificial environment
  - Allows comparison of technique with others
- **Field trial**
  - Author uses technique in the field to acquire knowledge
  - Shows that the technique can be used in practice
- **Action research**
  - Author uses technique in the field to achieve project goals
  - Shows that the technique can be used in practice to help others

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## Validating (RE) process techniques (2)

- Pilot project
  - Others use technique under conditions of practice to provide data to researcher
  - Can be used to answer research questions; analogic generalization but may be based on similarity of mechanisms in other projects
- Project
  - Others use the technique under conditions of practice to achieve project goals
  - Can be used to answer research questions; analogic generalization but may be based on similarity of mechanisms in other projects
- Lab or field experiment
  - Others use technique to achieve goals set by researcher in lab or field
  - Can be used to answer research questions; generalization by statistical reasoning or by mechanism, depending on understanding of mechanisms

## Examples from RE '07

| Technical papers  |                       |
|---|-----------------------|
| Combine <i>i</i> * with satisfaction arguments                          | spec                  |
| Combine <i>i</i> * with tracing   | spec                  |
| Improve requirements revision based on field reports                    | Spec, field trial     |
| Improve techniques requirements prioritization                          | Spec, action research |
| Propose a technique for RE based on analysis of competitive environment | spec                  |
| Identify missing objects and actions in NL RE document                  | Spec, lab demo        |
| Apply statistical clustering to prioritize RE                           | Spec, benchmark       |
| Extend persona-based RE to deal with requirements conflicts             | Spec, field trial     |
| ....  |                       |

## Rational reconstruction of one example

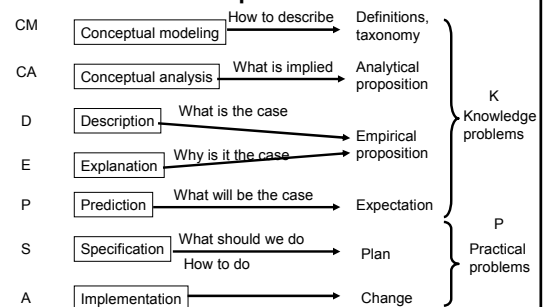
- Practical problem: prioritization of large sets of requirements
- Specification of automated clustering followed by manual prioritization
- Validation
  - What will be the solution properties?
    - Properties of clustering algorithms
  - What are the environment properties relevant for the solution?
    - Large sets of stable requirements
    - Features of requirements have to be identified manually first
  - How will the solution and environment interact?
  - Will the interaction satisfy the criteria? *Laurent, Cleland-Huang, Duan – Towards automated requirements triage. RE'07*
  - Does the solution still work in a different context?
    - Different sets of requirements
    - Different feature sets
    - Different coders
  - What happens if we vary solution properties?
    - Different clustering algorithms
    - Different requirements engineers

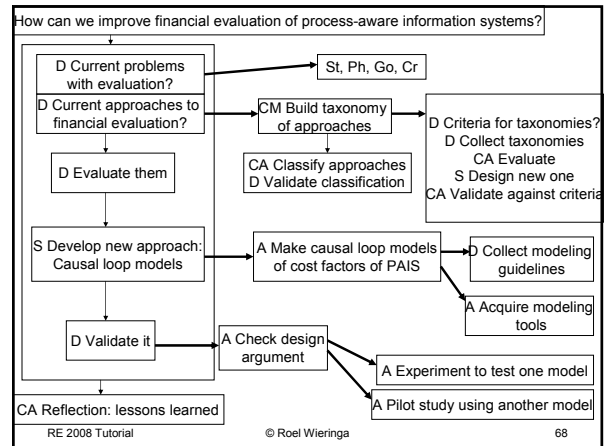
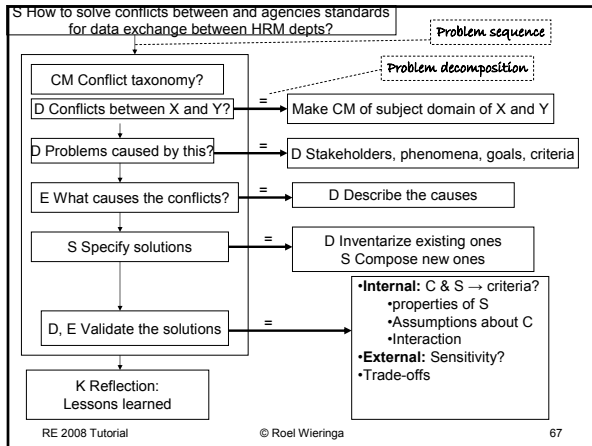
## Assignment 4

- Select a solution technique and write down the validation questions for this technique

## 4.3 More problem nesting

## Kinds of problems





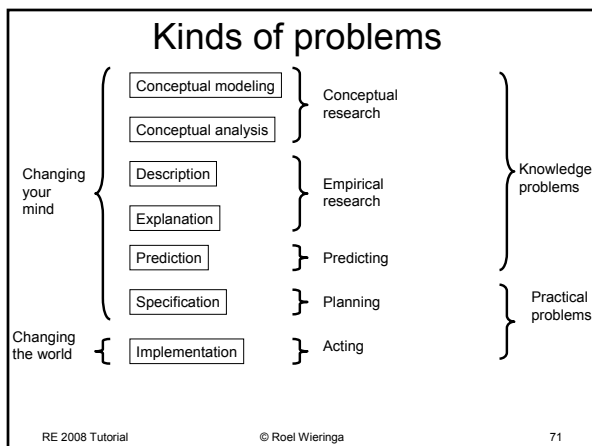
## Assignment 6

- Write down the nested problem structure of a technical research project you are involved in

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## 5. The research cycle

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### Ways of answering knowledge problems

- By opinion
- By hearsay
- By authority
- By journalistic inquiry
- By literature study
- By scientific investigation

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## Journalistic questions

- **What** happened?
- **Who** is involved? Who did it? Who was it done to? Who wanted it?
- **Where** did it happen?
- **When** did it happen? How often? How long?
- **How** did it happen? In which steps? By what means?
- **Why** did it happen? Causes? Reasons? Goals?

Investigative journalism

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## Scientific attitude

- Researchers should
  - evaluate their own and other's research solely by standards of scientific merit
  - adopt an attitude of doubt towards the truth of their own and other's claims
  - be ready to admit error in public
  - be tolerant for new ideas
  - accept that there is no final truth

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## Critical attitude

- For scientists
  - In which ways could this be wrong?
  - Can we find better approximations of the truth?
- For engineers
  - In which ways could this fail to achieve these criteria?
  - In which ways could this artifact be improved?

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## How to do research is itself a practical problem

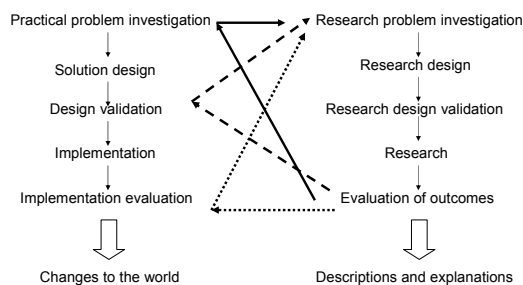
- **Research problem investigation**
  - What research problem do we have?
- **Research design**
  - How are we going to answer the research problem?
- **Research design validation**
  - Would that answer the research questions we have?
- **Research**
- **Evaluation of results**
  - What is the answer to our research questions?
  - Do we know enough now to solve our original practical problem?

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## Doing research is one particular subproblem in a hierarchy of practical problems

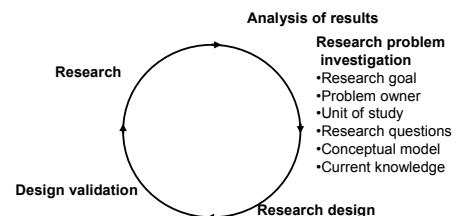


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## Research cycle



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## 5.1 Research problem investigation

## Research problem investigation

- Research goal:
  - Where are we in which higher-level engineering cycle?
- Problem owner:
  - Who wants to know?
- Unit of study / Population
  - What do we want to know something about?
- Research questions
  - What do we want to know?
- Conceptual framework
  - Constructs (= concepts defined by researcher)
  - Operationalization: Indicators for the constructs?
  - Construct validity: Do the indicators really indicate the constructs?
- What is known about this problem already?

### Example (1)

- Research goal:
  - where are we in which higher-level engineering cycle?
  - *Engineering cycle: Improvement of architecture decision making in company X*
  - *Problem investigation: what is the s.o.t.p. in X?*
- Problem owner:
  - Who wants to know?
  - *Software engineering managers of X*
- Unit of study / Population
  - What does the problem owner want to know something about?
  - *Architecture decisions?*
  - *Projects?*
  - *Classes of software?*

} Different possibilities

For any unit of study:

- How can it be observed?
- When does it exist? When does it occur?
- How can it be counted?

The population, by definition, is the set of all possible units of study

### Example (2)

- Research questions
  - What do we want to know?
  - *What architectural decisions have been made in the production of embedded software in company X in the past 5 years? (Decisions made by anyone, even if overruled later.)*
  - *What architectural decisions have been made in embedded software delivered by projects in company X in the past 5 years? (decisions identifiable in software as finally delivered)*

- We cannot formulate the research questions if we have not decided on a unit of study
- And vice versa

### Example (3)

- Conceptual framework
  - Constructs
    - *Architectural patterns*
    - *Components and connectors*
  - Operationalization: Indicators for the constructs?
    - *How to observe a pattern? Can it be present partly?*
    - *Software to recognize architectural patterns?*
  - Construct validity: Are the indicators valid?
    - *Are the observation instructions unambiguous?*
    - *Do different recognizers observe the same patterns?*

### Example (4)

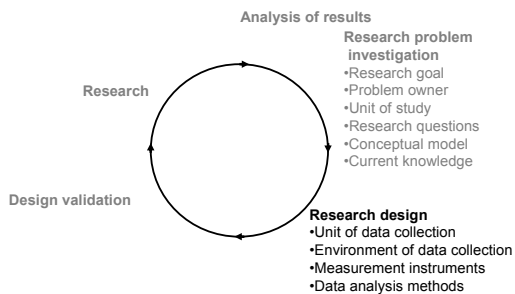
- What is known about this problem already?
  - *Literature study of patterns*
  - *Surveying research about architectural decision making*
  - *Collecting available software to recognize patterns in software*

## Assignment 6

- Describe a research problem related to a project you are involved in
  - Research goal
  - Problem owner
  - Unit of study
  - Research questions
  - Conceptual model
  - Current knowledge

## 5.2 Research design

## Research cycle



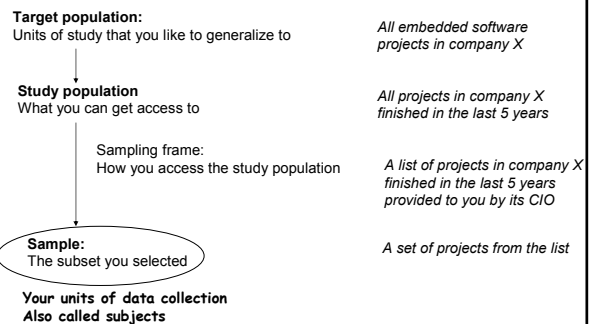
## Research design

- Unit of data collection: where do you get your data from?
    - Sample (subset of population, called **subjects**)
    - Model (represent arbitrary unit of study)
    - Other (documents, professionals, ...)
  - Environment of data collection
    - Lab or field
  - Measurement instruments
    - Unaided, recorders, probes, interviews, questionnaires, participation, ...
  - Interaction with unit of data collection
    - Manipulation of phenomena
    - Intrusion while collecting data
    - Involvement of subjects
- In validation research this does not yet exist* (with arrows pointing to 'Sample' and 'Environment of data collection')
- Stand-in for sample* (with an arrow pointing to 'Sample')

## Example (5)

- Unit of data collection
  - Sample:
    - Random sample of projects finished in the past 5 years.
    - Accessible sample of projects finished the last 5 years
    - ...
  - Model
    - Not necessary in this example

## Unit of data collection: Sample



## Sampling

- Probability sampling
    - Simple random sampling
      - Allows you to generalize to the target population
    - Stratified random sampling
      - Partition into groups, random sample per group
      - Allows you to generalize about groups
    - Cluster random sampling
      - Random sample of groups, all subjects in a group
      - Used for geographic samples
    - ....
  - Nonprobability sampling
    - Convenience
    - Extreme cases
    - Heterogeneous cases
    - Experts (panel)
    - Snowball
    - ....
- How can you generalize from the sample to the target population?  
•How could those generalizations be false?

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## Example (6)

- Nonprobability sampling of projects
  - Convenience
    - Simply accept the project list handed over to you
  - Extreme cases
    - Two successful and two failed projects
    - Two large and two small projects
  - Heterogeneous cases
    - Unlike systems
    - Different architects
  - Experts (panel)
    - Only projects with the best architects
  - Snowball
    - Project participants point you to another project to investigate

Practical goal: Improvement of architecture decision making in company X

What do we want to know:

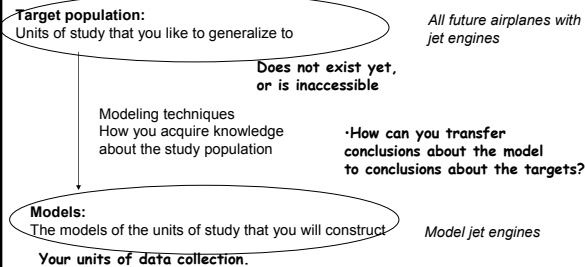
- What is it that needs to be improved → sample heterogeneous cases
- What are the best practices → sample projects with experts

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## Unit of data collection: Model



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## Modeling in validation research

- You acquire or build a model that should contain the same **mechanisms** as those that produce the intended effects in the unit of study
  - **Positive analogy:** Similarities between model and target
    - Need a **law of similitude** that justifies conclusions about the target from observations of the model
    - Similitude should be based on identity of mechanisms
    - *Turbulence in wind tunnel and in the air*
    - *Psychology of SE master students and SE professionals*
  - **Negative analogy:** Differences between model and target
    - Age, material, size, etc.
    - These are not the properties you try to conclude something about
- By scaling up you evolve a model into the target
  - Iterate over engineering cycle, starting with model, ending with real prototype

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## Validation of product solutions

- User interfaces, algorithms, software systems
- Investigation of solution specification:
  - Throw-away prototyping
  - Model checking
- Investigation of solution in context
  - Field tests
  - Model checking including environment

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Answering a research question about a new process technique not yet used

|                                    | Technique used by its designer | Technique used by others |   |
|------------------------------------|--------------------------------|--------------------------|---|
| In the lab:<br>Controlled context  | Illustration                   | Lab experiment           | Sampling if technique used by professionals, otherwise modeling |
|                                    | Lab demo                       |                          |   |
|                                    | Benchmark                      |                          |   |
| In the field:<br>Realistic context | Field trial                    | Field experiment         | Modeling  |
|                                    | Action research                | Pilot project            |   |
|                                    |                                |                          |   |

Solving a practical problem using a new process technique

|                                    | Technique used by its designer | Technique used by others |          |
|------------------------------------|--------------------------------|--------------------------|----------|
| In the lab:<br>Controlled context  |                                |                          | Sampling |
|                                    |                                |                          |          |
|                                    |                                |                          |          |
| In the field:<br>Realistic context | Action research                | Project                  | Sampling |
|                                    | Consultancy                    |                          |          |
|                                    |                                |                          |          |

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## Research design continued

- Environment of data collection
  - Lab or field
  - Consider conditions of practice: Many relevant variables
- Measurement instruments
  - Unaided, recorders, probes, interviews, questionnaires, participation, primary documents, ...
- Interaction with unit of data collection
  - Manipulation of phenomena
    - In experimental research you administer a treatment
  - Intrusion while collecting data
    - E.g. reading documents versus interviewing people
  - Involvement of subjects
    - Using their memory to provide you with data
    - Interpreting events to provide you with data

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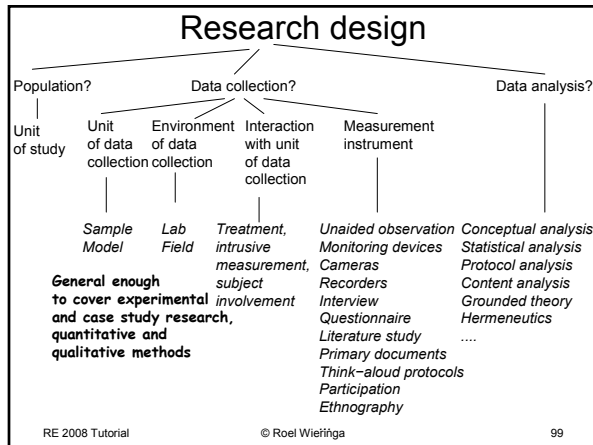
## Research design finally: Data analysis methods

- Methods must be valid considering the other elements of the research design
  - *Conceptual analysis*
  - *Statistical analysis*
  - *Protocol analysis*
  - *Content analysis*
  - *Grounded theory*
  - *Hermeneutics*
  - ....

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## Assignment 7

- Make a research design for the problem you identified in assignment 7
  - Unit of data collection
    - Sample or model
  - Environment of data collection
    - Lab or field
  - Measurement instruments
    - *Treatment*,
    - *Intrusive measurement*,
    - *Subject involvement*
  - Data analysis methods

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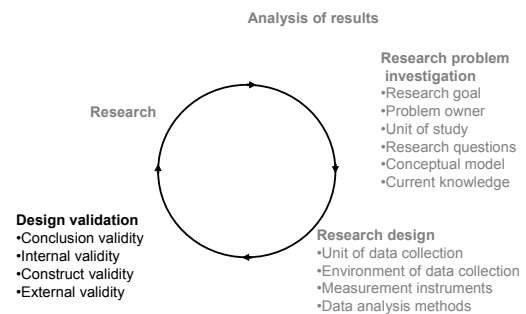
## 5.3 Research design validation

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## Research cycle



## Research design validation

- Conclusion validity
  - Did you follow proper logic when reasoning about the data?
- Internal validity
  - Do the conclusions that you reached that way indicate a relationship between the indicators that really exists in the unit of data collection?
- Construct validity
  - Is this relationship really a relationship among the constructs?
- External validity
  - Can we generalize this beyond the unit of data collection?

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## A note of caution

- Validity is about the quality of your arguments
- It is *not* about the truth of propositions
  - but about their justification
- Discussing validity is not claiming more than you can justify
  - Critical attitude

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## Conclusion validity

- Did you follow proper logic when reasoning about the data?
  - Are statistics computed correctly?  
Assumptions satisfied?
  - Are the (statistical or qualitative) conclusions from the data found by proper reasoning?
    - *E.g. there is so much variety in your observations of architecture decisions that you cannot conclude anything from them.*

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## Internal validity

- Do the conclusions that you reached that way indicate a relationship between the indicators that really exists in the unit of data collection?
  - Are our claims about the data true?
  - Is there really a relationship between the variables?
  - A causal relationship between X and Y?
    - If X would not have changed, Y would not have changed
      - Change in X must precede change in Y
      - X covaries with Y
      - No other plausible explanation of change in Y

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## Threats to internal validity

- Temporal precedence may be unclear
    - *Competence leads to schooling leads to competence leads to more schooling leads to ...*
  - Sample may not be a-select
    - E.g. *Hidden variables*
  - History: Previous events may influence experiment
  - Maturation: Events during experiment influence outcome
    - *subjects learn techniques as by doing the experiment*
  - Attrition: Subjects drop out
  - Instrumentation: Measurement instrument may influence outcome
  - ....
- See Shadish, Cook & Campbell 2002.

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## Construct validity

- Is the observed relationship really a relationship among the constructs?
  - Do the indicators really indicate the constructs?
  - Are concepts operationalized correctly?
  - Can we generalize from data to concepts?
- Validity tests:
  - Convergence: Different indicators correlate well
    - *Two independently developed sets of indicators for usability should score interfaces in the same way*
  - Discrimination: Indicators discriminate groups that should differ according to the construct
    - *Indicators for usability and performance should not score all programs the same way.*

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## The problem of constructs

- How to define
  - what a requirement is?
  - an assumption?
  - requirements error?
  - requirements evolution?
  - stakeholder?
  - requirements pattern?
- If we cannot define them, then how can we observe them?

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## Threats to construct validity

- Measuring easy things rather than things of interest
  - *Redefining an architecture patterns so that it can be recognized by software*
- Wrong scale
  - Incorrect classification of patterns
- Mono-operation bias
  - *Giving only one characteristic of each pattern*
- Participants' perception of experiment are part of the construct being measured
  - *What is a pattern anyway?*
- Experimenter expectancy
- Novelty of technique
- Disruption of work of participants

See Shadish, Cook & Campbell 2002.

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## External validity

- Can our results be generalized beyond the unit of data collection?
  - E.g. to the target population?
  - To other target populations?
  - To some individual case?
  - etc.

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## Statistical generalization versus mechanism-based generalization

- Statistical generalization
  - Relationships between variables observed in sample
  - Assumptions about distribution of properties over population
  - → Conclusion about target population
- Mechanism-based generalization
  - Relationships observed in model
  - Same mechanisms (Law of similitude)
  - → Conclusion about target population

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## Example

- Statistical generalization
  - S. Grimstad, M. Jørgensen. *A Preliminary Study of Sequence Effects in Judgment-based Software Development Work- Effort Estimation. EASE 2008*
    - 56 software professionals from one company estimating medium size task after estimating small or large size task
    - Noticeable effect.
    - "whatever the mechanism, this will occur in any company"?

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## Example

- Mechanism-based generalization
  - *Propellers*
    - Vincenti 1990
    - Behavior in wind tunnel differs from behavior on a wing in the air
    - Understanding of turbulence phenomena allows inference to behavior on a wing in the air
    - Versus: 56 propellers behaved this way, therefore the real propeller will also behave this way

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## Generalization by analogy

- Generalization by analogy transfers conclusions about one case to another, "similar" case.
  - No statistical reasoning
  - No reasoning in terms of underlying mechanisms
  - May be totally unfounded
  - *Master students*
    - *Turn out to behave similarly to software professionals in study with small tasks (Runeson 2003)*
    - *Some threats to validity*
    - *Can we imagine a mechanism that makes master students good models of software professionals?*
  - Managers must decide whether to adopt technology this way
    - "Is that case similar to my case?"
    - "What is the risk that I am wrong?"
    - Managers like information about conditions of practice
    - Zelkowitz 1998

- Generalization from sample to target population is usually statistical
- Generalization from model to target population is usually based on similarity of underlying mechanisms
- Generalization by analogy does not consider underlying mechanisms but looks at "face similarity".

## Threats to external validity

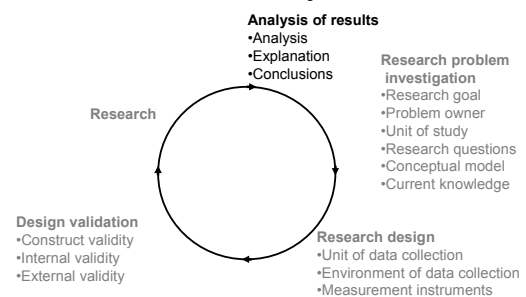
- Effects present in this data collection unit may not be present
  - when other observations would have been made
    - *usability defined as time-to-understand interface or as times-to-misunderstand interface, even when these constructs are operationalized correctly*
  - or in other units
    - *Other users*
  - or with other treatments
    - *performing other tasks*
  - or in other environments
    - *in other work processes*
- This may be uncertainty we have to live with as long as we do not understand underlying mechanisms
- Risk taking

## Assignment 8

- Validate the design that you made in assignment 7
  - Conclusion validity
    - How could your conclusions not follow from your observations?
  - Internal validity
    - How could you be mistaken about the existence of relationships in your unit of data collection?
  - Construct validity
    - Did you correctly operationalize your constructs?
  - External validity
    - What could prevent your conclusions to be valid for other subjects?

## 5.4 Analysis of results

## Research cycle



## Analysis of results

- **Analysis:** What did we observe?
    - Conceptual analysis
    - Statistical analysis
    - Protocol analysis
    - Content analysis
    - Grounded theory
    - Hermeneutics
    - ....
  - **Explanation:** Why did these phenomena occur?
    - Can they be explained by a theory?
      - Model of program comprehension
      - Theory of group decision making
      - Social presence theory
      - .....
    - Is any other explanation possible?
- See Hannay et al 2007 for theories used in SE research
- [http://www.fsc.yorku.ca/york/istheory/wiki/index.php/Main\\_Page](http://www.fsc.yorku.ca/york/istheory/wiki/index.php/Main_Page) for theories used in IS research

## 5.5 Some well-known research methods

## Some well-known research methods

|  | Unit of data collection | Environment   | Manipulation of phenomena | Intrusion when collecting data | Subject involvement |
|--|-------------------------|---------------|---------------------------|--------------------------------|---------------------|
| <b>Experiment</b>                      | Sample or model         | Lab or field  | Yes                       | Lo to hi                       | Lo                  |
| <b>Survey</b>                          | Sample                  | Field         | No                        | Lo                             | Lo                  |
| <b>Field studies (e.g. case study)</b> | Small sample            | Field         | No                        | Lo                             | Lo to Hi            |
| <b>Action research</b>                 | Unit of study           | Field         | Yes                       | Lo to Hi                       | Hi                  |
| <b>Aggregation research</b>            | Scientific literature   | Research desk | None                      | None                           | None                |

## Experimental research

- Manipulation of independent variables X (treatment) to measure effect on dependent variables Y
  - In quasi-experiments, assignment of treatment to subjects is not random
- Used for hypothesis testing
  - X and Y are correlated
  - X causes Y
- In the lab, variables other than X and Y are held constant (controlled)
- Nuisance variables (those that impact X and Y and cannot be eliminated) are controlled by research design and by statistical analysis
  - Not always possible in field experiments
- Generalization to target population is statistical or mechanism-based
- May lead to in-depth understanding of relationships between a few variables

## Case study research

- Unobtrusive observation of a unit of data collection in its natural environment
  - Many variables that cannot be controlled
  - Phenomenon cannot be produced in the lab
  - Subjects may help researcher in interpreting events
- Used for
  - Hypothesis-testing
  - Exploration
- May lead to context-rich understanding of mechanisms
- Generalizations be based on mechanism or on analogy

## Case study example 1

- **Research problem**
  - Research goal: Exploration
  - Problem owner: researcher
  - Unit of study: Small companies < 50 employees
  - Research questions
    - How do they manage requirements?
    - Impact of context?
    - Why these practices?
  - Conceptual model
  - Current knowledge
- **Research design**
  - Unit of data collection
    - Snowball sample of 12 small companies near Toronto
  - Environment
    - Field
  - Instruments
    - Interviews
      - Intrusive
      - Participation of subject
    - Other (undocumented) with 7 companies

## Case study example 1 (continued)

- Evaluation
  - Analysis
    - Many practices
    - Relational coordination
    - Strong cultural cohesion
    - CEO is requirements engineer
  - Explanation
    - For small companies:
    - H1: Diversity of techniques is result of evolutionary adaptation
    - H2: Team dynamics more important than choice of RE technique
    - H3: Skill set of requirements engineer is subset of skill-set of entrepreneur
- Validity
  - Conclusion
    - Not discussed
  - Internal
    - Participants recounted their interpretation of history
  - Construct
    - “small company” and “requirements management” may not have been operationalized correctly
  - External
    - All companies headquartered in Toronto

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## Case study example 2

•R.J. Wieringa, J.M.G. Heerkens. "The Methodological Soundness of Requirements Engineering Papers: A Conceptual Framework and Two Case Studies." *Requirements Engineering Journal*, 11(4), 2006, pages 295-307.

- **Research problem**
  - Research goal: Improve structure of RE papers
  - Problem owner: RE research community
  - Unit of study: RE conferences
  - Research questions
    - What is the methodological structure of these papers?
    - Is difference between accepted and rejected papers?
- Conceptual model
  - This tutorial
  - Current knowledge
- **Research design**
  - Unit of data collection
    - Two samples from RE'03 submissions
  - Environment
    - Desk
  - Instruments
    - Two readers
      - Non intrusive

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## Case study example 2 (continued)

- Evaluation
  - Analysis
    - Twice as many design as research papers
    - Design papers present solutions to isolated problems
    - Little problem investigation
    - Little validation
    - No implementation
    - Research papers fail to specify research questions
    - Half describe no research design or validation
  - Explanation
    - We are designers, don't like research
    - Validation of process techniques is hard
- Validity
  - Conclusion
    - No threats identified
  - Internal
    - No threats identified
  - Construct
    - Two readers, differences resolved
    - Clear operationalizations
  - External
    - No generalization
    - Other cases may exhibit other patterns
    - Mechanisms may be at work elsewhere too, but this does not follow from these case studies

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## Technical action research

- Researcher applies technique to a case to help a client
- Now there are two engineering cycles
  - One of the researcher developing her techniques
  - One of the client solving a client problem
- There must be a win-win that is clear to both parties.

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## Technical action research

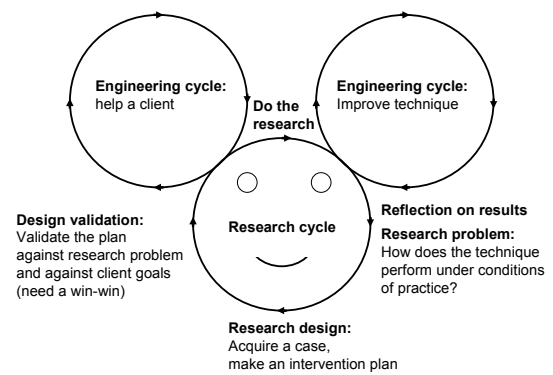
- Problem investigation
- Solution design
- Validate your solution proposal
  - Research problem: Does my technique work?
  - Research design: Acquire an action case
  - Design validation: Context of this case & Your technique → effects; trade-offs, sensitivity. You and client both interested?
  - Do the research: 2 parallel engineering cycles
    - You: Help a client using your technique
    - Client: Ask you to help them improve something
  - Analyze results
- Implement your solution: Let others use the technique
- Evaluate it: Investigate how they use it

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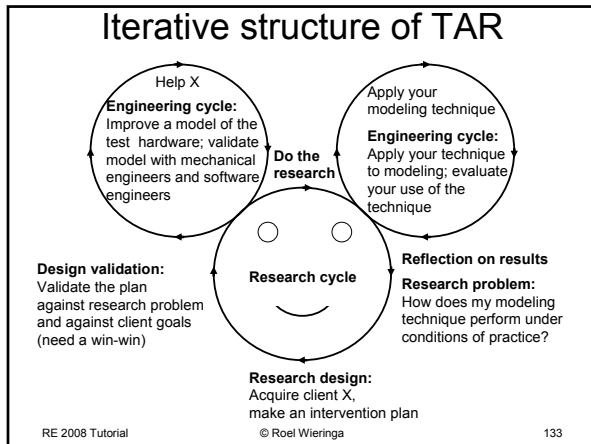
## Iterative structure of TAR



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- ### Example of TAR (continued)
- Conclusion invalidity
    - Conclude there is **no** relationship between your technique and some effect where there is one
    - Conclude that there **is** a relationship when there is none
    - *Documenting assumptions about the plant improves model quality*
  - Internal invalidity
    - Conclude that there is a **causal** relationship and some effect when there is none, or when there are possible other explanations
    - *Model quality may have been improved because the modeler is competent (confounding variable)*
  - Construct invalidity
    - Modeling concepts such as "domain" may have been operationalized incorrectly
  - External invalidity
    - Sensitivity of technique to changes in context?
    - *Conclusions may hold for Jelena doing the modeling at X only.*
    - Managers need context-rich stories when deciding to adopt new techniques in their situation. Zelkowitz et al. 1998.
    - Analogic reasoning, where observation of similarity is based on gut feeling rather than known mechanisms
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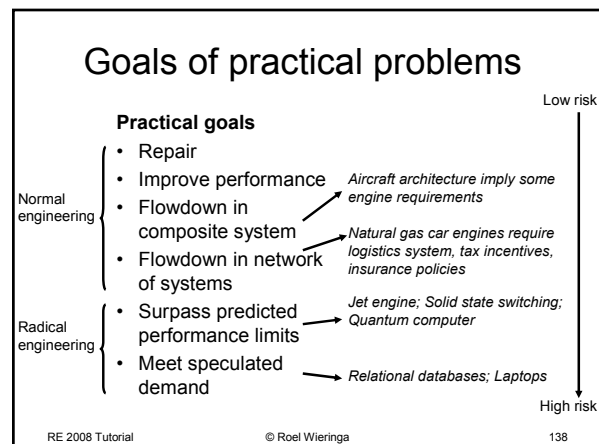
## 6. Discussion

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### 6.1 Normal and radical engineering

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- ### No problems
- Researchers may choose to ignore goals and problems and focus on charting and understanding phenomena instead.
  - Technologists may develop technology that does not solve any current problem.
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## Normal engineering

- Normal engineering
  - Stakeholders, goals, problematic phenomena exist and are known
  - May or may not require problem investigation
    - *Building a house: No problematic phenomena*
    - *Investigation of current logistics problems not needed: problems known, causes understood*
    - *Investigation of current data exchange patterns hospitals-insurance companies needed: insufficient knowledge*
  - Solution technology is known
    - Improvement may or may not require solution investigation

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## Radical engineering

- Radical engineering
  - Stakeholders etc. may not exist or be unknown
    - *Investigation of problems with propellers and piston engines does not help developing jet engines*
    - *No laptop user behavior to investigate before laptops were introduced*
  - Solution technology unknown
    - A lot of solution investigation
- There is also curiosity-driven engineering
  - Radical engineering in a low-risk environment
  - Speculative technology, no clear idea of market

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## RE research, RE technology

Many technical RE papers propose radical solutions or improve existing radical solutions

### Research

1. Doing RE
  - Investigating the alignment of technology and stakeholder goals
2. RE research
  - Investigating the RE process

### Technology

3. Doing RE
  - Improving the alignment of artifacts and stakeholder goals
4. RE technology
  - Improving the RE process

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## Examples from RE '07

### Research papers

- *What techniques exist for legal RE?*
- *What is the role of creativity in RE?*
- *What are NFRS?*
- *What requirements are collected by different SBRE techniques?*
- *How is RE done in small companies?*
- *What collaboration patterns in GRE?*
- *What is the relationship between requirements quality and project success?*
- ....

- **One CM question**
- **Mostly descriptive questions**
- **One explanatory question**

### Technical papers

- *Combine i\* with satisfaction arguments*
- *Combine i\* with tracing*
- *Improve requirements revision based on field reports*
- *Improved techniques requirements prioritization*
- *Propose a technique for RE based on analysis of competitive environment*
- *Identify missing objects and actions in NL RE document*
- *Apply statistical clustering to prioritize RE*
- *Extend persona-based RE to deal with requirements conflicts*
- ....

- **No problem investigation**
- **All solution specifications**
- **Some solution validation**

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## 6.2 Validation methods in software engineering

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## Validation methods in SE

| Zelkowitz & Wallace 1998 | Description  | This tutorial                          |
|--------------------------|--|--|
| Project monitoring       | Collection and storage of project data   | Measuring instrument (primary sources) |
| Case study               | Collection of project data with a research goal in mind  | Research method                        |
| Assertion                | The researcher has used the technique in an example, with the goal of showing that the technique is superior | Not a research method                  |
| Field study              | Collection of data about several projects with a research goal in mind                                       | Research method                        |
| Literature search        |  | Measurement instrument                 |
| Legacy data              | Collection of project data after the project is finished   | Measuring instrument (primary sources) |

Difference between assertion and action research is

- Real project
- Discussion of validity

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| Validation methods in SE         |   |  |
|----------------------------------|---|--|
| Zelkowitz & Wallace 1998         | Description   | This tutorial                              |
| Lessons learned                  | Study of documents produced by a project                        | Data analysis method (Conceptual analysis) |
| Static analysis                  | Studying a program and its documentation                        | Measuring instrument (Primary sources)     |
| Replicated experiment            | Several projects are staffed to perform a task in multiple ways | Research method (field experiment)         |
| Synthetic environment experiment | Several projects are performed in an artificial environment     | Research method (lab experiment)           |
| Dynamic analysis                 | Instrumenting a software product to collect data                | Measuring instrument (monitoring devices)  |
| Simulation                       | Executing a product in an artificial environment                | Research method (lab experiment)           |

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## 6.3 Design science and technical research

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- What is called “research” in software engineering is usually design

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### Design questions at ICSE '02

|   |                                     |   |
|---|-------------------------------------|---|
| <ul style="list-style-type: none"> <li>• How to create X</li> <li>• How to automate X</li> <li>• What is a design of X</li> <li>• What is a better design of X</li> <li>• How to evaluate X</li> <li>• How to choose between X and Y</li> </ul> | } Design<br>Evaluation<br>Selection | <ul style="list-style-type: none"> <li>• Design goal not always clear</li> <li>• Source of design goal usually not indicated</li> </ul> |
|---|-------------------------------------|---|

•M. Shaw, "What makes good research in software engineering?"  
*International Journal of Software Tools for Technology Transfer*, 4(1), October 2002, pages 1-7.

reformulated and reclassified by me

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### Research questions at ICSE' 02

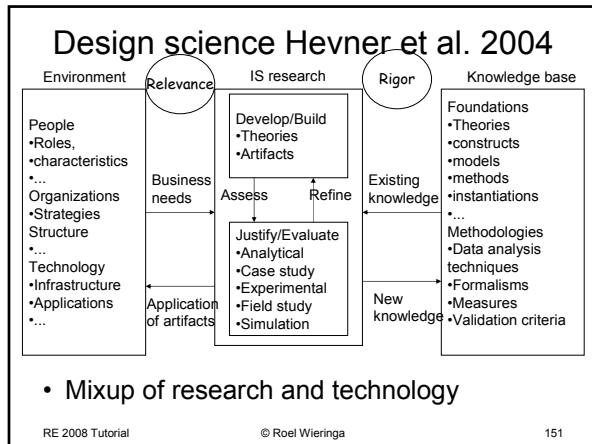
|   |  |
|---|--|
| <ul style="list-style-type: none"> <li>• s.o.t.p. of X?</li> <li>• s.o.t.a. of X?</li> <li>• Does X exist?</li> <li>• Model of X?</li> <li>• Kinds of Xs?</li> <li>• Properties of X?</li> <li>• Property P of X?</li> <li>• Relationships among Xs?</li> <li>• What is X given Y?</li> <li>• How does X compare to Y?</li> </ul> | } Descriptive research<br>} What is X<br>} Relation of X and Y |
|---|--|

Shaw 2002

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- Discussions of design science mix up design and research

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- ### Nunamaker et al. 1990-1991
- “A research process of systems development.”
    - Construct a conceptual framework
    - Develop a system architecture
    - Analyze and design the system
    - Build the prototype system
    - Observe and evaluate the system”
  - This is the engineering cycle with embedded research cycles
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- ### Technical research
- Wieringa et al. 2006
  - Engineering cycle allows us to classify papers
    - Problem investigation/Implementation evaluation: Evaluation research paper
    - Solution specification: Technical solution paper
    - Solution validation: Validation paper
  - Also:
    - New conceptual framework: Philosophical papers
    - Opinion papers
    - Lessons learned in practice: Personal experience papers
  - Each paper class comes with its own evaluation criteria
- Have been merged in the RE and CAiSE conferences
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## 7. Further reading

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- M. Zelkowitz, D. Wallace and D. Binkley. "Culture conflicts in software engineering technology transfer". *23rd NASA Goddard Space Flight Center Software Engineering Workshop*. December 2-3, 1998.

## Web resources

- General
  - <http://www.socialresearchmethods.net/kb/constval.php>
- Statistics
  - [http://en.wikipedia.org/wiki/Sampling\\_\(statistics\)](http://en.wikipedia.org/wiki/Sampling_(statistics))
  - <http://faculty.vassar.edu/lowry/webtext.html>
- Theories used in IS
  - [http://www.fsc.yorku.ca/york/istheory/wiki/index.php/Main\\_Page](http://www.fsc.yorku.ca/york/istheory/wiki/index.php/Main_Page)
- Action research
  - [http://carbon.cudenver.edu/~mryder/itc\\_data/act\\_res.html](http://carbon.cudenver.edu/~mryder/itc_data/act_res.html)
  - <http://www.scu.edu.au/schools/gcm/ar/arr/arow/rmasters.html>
  - <http://www.scu.edu.au/schools/gcm/ar/arhome.html>
- Action research in IS
  - [http://www.cis.gsu.edu/~rbaskerv/CAIS\\_2\\_19/CAIS\\_2\\_19.html](http://www.cis.gsu.edu/~rbaskerv/CAIS_2_19/CAIS_2_19.html)
- Qualitative research in IS
  - <http://www.qual.auckland.ac.nz/>
- Design research in information systems
  - <http://www.isworld.org/Researchdesign/drislSworld.htm>